



# BC Apollo Basketball

**Corporate Reach Out for Sponsorship Partnerships** 

Season 2024 / 2025







Basketball is a Great Sport...

- Fastest growing sport in The Netherlands!
- Team sport showcasing individual talent
- Fast-paced & spectacular to watch
- Diverse and inclusive sport
- Great for physical and mental well being
- Helps to connect with peers and be part of a community & learn social behaviour and responsibilities
- A sport where "Everybody can score..."







# O1 About Apollo

History, Mission, Culture & Players...





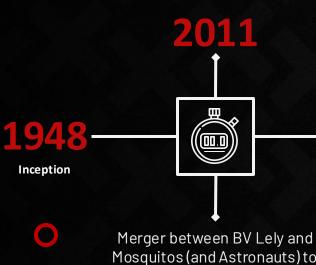
# Our Club

As early as 1948, starting with the Mosquitos, "Apollo" was founded in 2011 Basketball Club Apollo
Amsterdam (BCA) and is a member of the Dutch Basketball Federation (NBB) and has over 500 members. The club has a self-sustainable organization with a Board and a (semi-professional) coaching staff.





#### **Our** Evolution



Mosquitos (and Astronauts) to form BC Apollo







Apollo enters the professional **Dutch Basketball** League (DBL)





Apollo plays in the BNXT League, but forced to withdraw in 2023 due to lack of sponsorships & funding



### The Good Goal of Apollo...



ON THE RISE

Making Amsterdam a basketball community where everybody can play, watch and contribute to the sport of basketball...

... while offering kids energy, friendship, mental and physical well being and a place to nurture their self esteem.





#### **Mission** Statement:

"Our mission is to build a vibrant basketball community in the greater Amsterdam area, fostering a culture of positivity, growth and love for the game. We aim to create a diverse and inclusive environment where everyone can grow both as individuals and as players. Our organization values hard work, teamwork, physical & mental fitness, discipline and respect. We are dedicated to continuous improvement, taking pride in our community and social responsibilities. Together, we strive for success, leaving no one behind and always looking forward with positivity and unity."







#### **Apollo** Culture



#### Accountable

We accept losses if we've done our best, learning and growing from them. We achieve our goals by leveraging each other's strengths, respecting and nurturing individual development. We own our behaviour, respect ourselves, others, and our environment, embodying humility and friendliness, committed to continuous growth.



#### **Tenaciousness**

We do not wait but seize the opportunity! We dare to do what we are good at. We are not afraid to fail and therefore don't apologize for trying. We are confident in ourselves and without fear.



#### **Optimistic**

We not only have a positive playing style but also a positive approach. We give compliments in the group, and we provide feedback individually. We take people seriously.



#### Creative

We have the creative ability to do things differently, not to cling to the status quo. We enjoy it. We do it, among other things, by looking outside our own world. In this way we see openings, we learn new things and we stay ahead of the competition.





# Player Facts & Figures

- 2<sup>nd</sup> biggest club in the Netherlands, with 38 teams, ~500 members and 200+ kids on a waiting list
- 38+ different nationalities
- 30+ national youth championships in past
   10 years
- Delivered 18 players to Dutch national teams in last 10 years
- 2 BC Apollo players played in the 2020 Men's 3x3 Olympics
- U10, U12, U14, U16, U18, U19, U21, U22 (Men),
   Men & Women Promo





# From BC Apollo to the NBA...









#### **Jesse Edwards**

Signed two-way NBA contract with the Minnesota Timberwolves for the 2024/2025 season

#### **Tristan Enaruna**

Signed an Exhibit 10 contract with the Boston Celtics for the 2024/2025 season

#### **Quinten Post**

#52 in 2024 NBA draft, drafted by The Golden State Warriors

#### **Malevy Leons**

Signed an Exhibit 10 contract with the Oklahoma City Thunder for the 2024/2025 season









# 3x3 Olympic Gold!

Paris 2024



**Dimeo Van der Horst** 

Former player of BC Apollo





# 02 Sponsorships

Current Situation, Needs, Target and Opportunities...



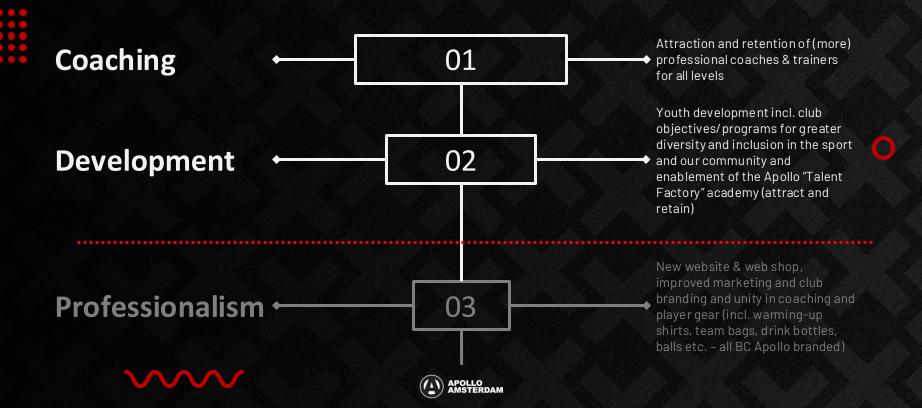
Apollo's Immediate Needs

- Investments into more semi-professional trainers & coaches to develop the kids during the season (shortage in The Netherlands)
- Investments needed for the retention of "Talents" in terms of players and coaches who are leaving for other clubs with better marketing, branding, funding and playing/coaching opportunities
- Investments needed to further fund the BC Apollo player, coach and youth development programs





# **Sponsorship Pillars & Objectives**



# **Sponsorship Funding Goals**



#### **Short-term**

- Coaching & training investments
- BC Apollo gear for coaches
- New club gear for the kids
- Youth talent development programs
- Communication platform (i.e. new website (integrating social media such as Instagram & LinkedIn), web shop and BC Apollo newsletters)



#### Long-term

- BC Apollo "Talent Factory" academy
- BC Apollo hall brand awareness (i.e. hall banners, promotions etc.)
- Diversity & inclusion and psychological safety programs
- Return of women to the Premier division





# "College" Sponsorship Packages... 1/3

"Start-up Factory" - Additional time for morning trainings between 60-90 mins (before school) at BC Apollo

 $7K_{pa}$ 

"Strength & Conditioning" – 1 x per week, for 30 mins per session, strength and conditioning for the kids and "train the trainer" program for coaches.

5K<sub>pa</sub>

"Club Advertising" - Company sponsorship on the BC Apollo hall billboards or on the floor of the courts during weekend games

<5Kpa



# "College" Sponsorship Packages... 2/3

"Basketball Bags & Water Bottles" – \*New team bags and BC Apollo branded water bottles (\*Sponsorhip naming is exluded in price)

**4K** 

"Basketball Gear" – \*New shorts, jerseys and warming-up gear for all the boys and girls (circa 500)

12K

(\*Sponsorhip naming is exluded in price)

"Coaching Apparel" - Including t-shirt, pants/trainers and jackets/hoodies for all coaches/assistant coaches, BC Apollo branded

7K

(\*Sponsorhip naming is exluded in price)





# "College" Sponsorship Packages... 3/3

"New BC Apollo Website" - New BC Apollo website that is more sports focused, user-friendly and integrates webshop & social media (i.e. Instagram, TikTok, LinkedIn etc.) & other platforms

5K

"Coaching and Training" – Hire and retention of semi-professional basketball coaches to continue to lead the development of the youth

8K

"BC Apollo Talent Pool" - Investments in bringing more talented players from abroad (i.e. US or EU to BC Apollo)

6K





"US College Ball" – Establish a scouting program for BC Apollo talent to play college basketball in the US (i.e. Talent recognition by US and NL scouts, player development program, college basketball counselling/consultancy & AAU tournament in the US in July)

50K<sub>pa</sub>

"Women's Eredivisie for 2025/2026" - Put Amsterdam's women's basketball in the Women's DBL, including professional coaching staff, 2 US players by Y1 - mid season, full gear and other facilities

50K<sub>00</sub>

"Amsterdam Breedtesport" – Creation of an accessible and all inclusive basketball education for broader Amsterdam (i.e. Professional coaching, twice weekly "wachtlijst" training in central location, U12 Amsterdam league and BC Apollo branded warm-up gear)

50Kpa



# Sponsorship Options (In addition...)



#### **Social Impact Options**

By developing people and the city (region) through the sport of basketball:

- Youth clinics and school programs
- Head-trainers for the clubs to help and "train the trainers" for quality and quantity
- Refugees' integration through the game of basketball
- Programs for the 50+ year old's
- Expats tournaments and leagues
- U10/12 competition Amsterdam region
- 3x3 tournaments for all ages (including hosting at Apollo hall)

#### **Branding/Engagement Options**

By developing people and the city (region) through the sport of basketball:

- Online (currently mainly social channels)
  - BC Apollo Instagram 3000 followers and growing!

    Overtime. EU Instagram 6.3 million followers

    Individual pages of players on Instagram 10.000+ followers
- Offline

Shirt sponsoring Website logo recognition Billboards

Customer hospitality

During games of of our talent teams
Basketball clinics & tournaments

Employee engagement

During games of our talent teams

Basketball clinics & tournaments

Business club networking

Events during games (e.g., Talent teams)
Basketball clinics





#### Our Commitment to Sponsors includes

#### Philosophy:

At BC Apollo Amsterdam basketball, we view our corporate sponsors as vital partners in our mission to inspire and develop our youth athletes. We believe that long-term, mutually beneficial relationships with our sponsors are key to achieving our goals (and hopefully yours).

- Mutual Growth: We aim to grow together, leveraging our platform to enhance your brand visibility, while securing resources for our youth programs
- **Community Engagement**: We provide opportunities for sponsors to engage with the community, highlighting your support for youth development and sportsmanship
- Sustainable Partnership: Our focus is on building enduring relationships based on trust, transparency and shared values, ensuring lasting impact and success

By partnering with BC Apollo Amsterdam basketball, you invest in the future of our youth and reinforce your brand's dedication to the community, to diversity & inclusion and to health and well being. Let's achieve greatness together and let's do it for the kids!









#### Call to Action

Basketball is the fastest growing sport in The Netherlands and the growth of BC Apollo needs to come from investments and sponsorship. Will you help us grow the quality of basketball by becoming a sponsor? With your help, we can:

- Give young talent at BC Apollo the opportunity to grow and offer them the prospect of becoming the basketball stars of tomorrow - We helped four kids reach the NBA!
- Help kids play better basketball and
- Help us make BC Apollo Amsterdam a better community club





# And Finally...

"You are responsible for how people remember you. So, leave everything on the court. Leave the game (or the club) better than you found it. And when it comes time for you to leave, leave a legend."

#### **—Kobe Bryant**









# Thank You!!

Do you have any questions?

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